

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of:

Timothy L. BLUCHER

Appl. No. 09/491,639

Filed: January 27, 2000

For: **Contour Fit Pan Liner for a
Food Service Pan**

Art Unit: 3727

Examiner: S. Castellano

Atty. Docket: 2102.0010000

RECEIVED
FEB 17 2004
TECHNICAL CENTER P8700**Declaration Under 37 C.F.R. § 1.132**Assistant Commissioner for Patents
Washington, D.C. 20231

Sir:

I, the undersigned, Timothy L. Blucher, residing at 503 Mininger Road, Souderton, Pennsylvania 18964 declare and state as follows:

1. I am Vice President, Sales & Marketing of M & Q Plastic Products, Inc. ("M&Q") of North Wales, Pennsylvania, which is the assignee of the above-identified patent application.

2. I invented the contour fit pan liner that is the subject of the above-identified application. My duties at M&Q include overseeing marketing of products such as the contour fit pan liner.

3. The contour fit pan liner disclosed and claimed in the above-identified application is sold under the trademark PanSaver®.

- 2 -

Blucher
Appl. No. 09/491,639

4. Prior to the introduction of the PanSaver® product with its contour fit feature, we offered conventional square-bottom pan liners. Many food service managers were resistant to the idea of using a plastic pan liner because food portions became stuck in the corners of conventional pan liners. These food service managers preferred to invest substantial additional effort in cleaning their pans, rather than accept the waste associated with food being trapped in the corners of conventional pan liners.

5. The introduction of the contour fit feature has been a key factor in overcoming resistance to the use of pan liners in the food service industry. The increasing use of pan liners since introduction of the contour fit feature has produced substantial savings of time, money, and water and other natural resources required to scrub baked-on food from pan surfaces.

6. M&Q has received both verbal and written testimonials to the benefits of the PanSaver® brand pan liner. Samples of actual testimonial letters are attached as Exhibit A. As can be seen, the food service industry values the contour fit feature in particular, as well as the other benefits of pan liners that can now be achieved because the contour fit feature solved the problem of wasted food portions.

7. As one example of a verbal testimonial to the value of the invention, in October, 2001 I made a product presentation to Handgards, a major food service distribution company. In a meeting with Handgards' executives and representatives, a Handgards executive asked "How important is the contour fit?" One of his representatives responded immediately "It's huge" and noted that the feature is "very important to the schools." Since introduction of the product, I and other M&Q representatives have received many similar unsolicited verbal testimonials to the advantages of the product.

8. When purchasing pan liners, some food service managers now issue "approved brand" bid requests specifying the "PanSaver®" pan liner. Similarly, many users now issue "no substitute" bid invitations indicating that *contour fit* pan liners must be

- 3 -

Blucher
Appl. No. 09/491,639

provided, to the exclusion of any available substitutes. Issuance of these specific bid requests indicates that these users demand the benefits of the contour fit, even if they have to pay more to receive these benefits. If this feature was not important to these users, they would seek the lowest bid without specifying this feature for their pan liners. Samples of these "approved brand" and "no substitute" bid requests are attached as Exhibit B.

9. As a result of increasing industry acceptance and acclamation of the contour fit pan liner, sales have increased continuously since introduction of the contour fit product. Exhibit C is a graph showing sales for the two most popular sizes of PanSaver® pan liners. After the introduction of the product, we observed that sales increased as food service managers became aware of the advantages of the PanSaver® liner. Therefore, in response to increased sales we have increased our investment in marketing. Total selling expense has increased from \$645,501 in 2000 to \$1,766,485 in 2003.

10. Sales of the two most popular PanSaver® sizes reached \$927,011 in fiscal 2003. Total M&Q pan liner sales in fiscal 2003 were approximately \$2,329,892. This figure includes both PanSaver® liners and conventional square-bottom liners; separate figures were not available. Due to market demand for the contour fit feature, square-bottom liners are now manufactured for only one M&Q customer. M&Q's limited sales of conventional pan liners are dwarfed by sales of the PanSaver® brand liner with the contour fit feature. On information and belief, sales of conventional liners in 2003 were on the order of \$30,000, and sales of PanSaver® brand liners were on the order of \$2.3 million.

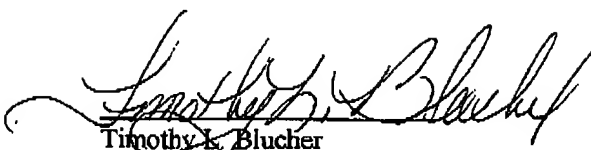
11. I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the present patent application or any patent issued thereon.

- 4 -

Blucher
Appl. No. 09/491,639

Respectfully submitted,

Date: 2/6/04


Timothy L. Blucher



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240 U.S. 20
P.O. Box 1217
Middlebury, IN 46540
PH: 219-825-9471
TF: 800-455-9471
FX: 219-825-0455
www.essenhaus.com

To Whom it May Concern:

As a customer of PanSaver®, I would like to write this letter as a testimonial to encourage others to use PanSaver® liners. I would like to share with as many skeptics that the liners really do what they say they will do, they save MONEY!!!

The PanSaver® liners have helped us to reduce the labor cost in scrubbing and soaking baked on pans, as well as reducing cost of utilities such as hot water, grease in traps, soap, scrubbies and the like. The morale of our kitchen staff is better because no one has to scrub dirty pans! The shape of the liners are better for our use than the square bags because no food collects in the corners and the contour shape adhere to the pans nicer for serving.

I would recommend that anyone should use the PanSaver® high temperature liners and see the differences yourself.

Very truly yours,

Luan Westfall
Purchasing Manager
Das Dutchman Essenhaus



To: Carl Hacket, M & Q Plastics
From: Jay Duman, Food Service Manager, Trinity CFS
October 2, 2003

Dear Carl,

Recently you requested testimonials from various user groups.

At our kitchen supervisors meeting yesterday, I had each supervisor write a testimonial for using "Pan Savers".

Wilma Dennington from Trinity CFS Yucaipa writes: Pan Savers are useful in helping keep grease off of the pans. Your eggs don't turn green. Helps keep heat in pans.

Carrie Roelle from Trinity CFS Whitewater writes: We love the Pan Savers because it makes clean up easy, easy, easy. Helps to keep eggs from turning green. Helps keep meat & food from burning.

Pat Johnston from Trinity CFS Corona and interim supervisor for Trinity CFS Apple Valley writes: I have been using Pan Savers for two years. In that time it has saved my crew countless hours of labor from scrubbing pans. I've also found that it is excellent for steaming vegetables and keeping food hot.

Adella Perez from Trinity CFS El Monte writes: We use the Pan Savers for every meal, makes cleaning of pans easier, no scrubbing.

Denis Pisani from Trinity CFS Anza writes: Pan Savers that I use will help me and my staff to get the job done better so we can deal with more important issues. It is a very good item for food service.

Hope these are helpful.

Thanks,
Jay Duman



September 8, 2003

Ms. Connie Jacobs
M & Q Plastic Products
1120 Welsh Road, Suite 170
North Wales, PA 19454

Dear Connie:

As Director of Nutrition Services, and Chef at Shriners Hospital for Children, Lexington, KY, I would like to tell you about the savings that PanSaver® liners bring to our hospital. After seeing them at the Somerset Foodservice food show, I realized that they are great for storage, aide in cleanup and are even more sanitary -but our utility bill savings is amazing! In our city, an establishment would be charged additional on their water bill or could be fined if their total suspended solids were above specified limits. Before using PanSaver®, we were notified that we were in excess of that limit. When we started using PanSaver®, we found that we are now well below our allowed solid limits. Quite a remarkable difference, and huge cost saving!

We have noticed ease of dishwashing, benefits in storage, reduced plumbing and utility bills and overall improvement in our kitchen practice. I would recommend PanSaver® to anyone!

Thanks to PanSaver®!

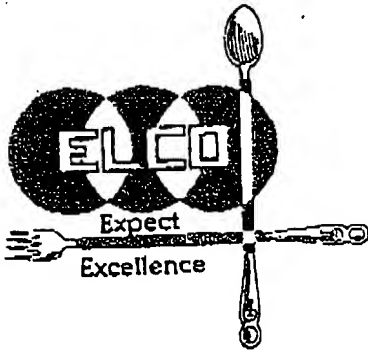
Very truly yours,

Chef John Arnold,
Director of Nutrition Services

Lexington



1900 Richmond Road - Lexington, KY 40502-1298
606/266-2101 - 606-268-5636 Fax - www.shrinershq.org



ELCO School District Food Service
180 ELCO Drive
Myerstown, PA 17067
717-866-7447 ext. 2009

Pansavers have been an excellent time saver when cleaning up messy pans and they have been helpful in storing leftover. The café staff found if they put the leftover in the pan that it was going to be reheated, but first line the pan with the pansaver and then froze it over night they could remove the leftover in a frozen block. The contour shape of the bag helped keep a uniform shape. The leftover is labeled and stored for later use. When the leftover was needed it could be pulled from the freezer put in the correct pan and thawed or put directly in the steamer for reheating. Results were: pans were always available for daily use, and cut down on need for leftover containers that store poorly in the freezer. Pansavers freeze into these neat square units that stack compactly in the freezer.

Tracy Roney

BID #2004-MHC F&S-1 PAPER & CLEANING SUPPLIES
AUGUST 11, 2003 - AUGUST 6, 2004

EXTENDED TOTAL #10,216.75
FOR THIS SECTION 50.00

SECTION E ITEM DESCRIPTIONS	APPROVED BRANDS VENDOR PACK & CODE #	BID UNIT	ITEM COST	FIXED FEE	COST & FEE	EST UNITS	EXTENDED COST
ABBREVIATIONS: CN=CHILD NUTRITION LABEL; M/MA=MEAT/MEAT ALTERNATE; B/BA=BREAD/BREAD ALTERNATE;							
E425 Plastic SPOONS, WRAPPED, MED MEDIUM weight; polypropylene 6-3/8 inch; 1,000/cs	Dispoz P1003-WR How Packed? Vendor Code #	case			0.0000	751.00	0.00
E426 Plastic FORKS, WRAPPED, MED weight; polypropylene 5-1/2 inch; 1,000/case	Dispoz P1001-WR How Packed? Vendor Code #	case			0.0000	781.00	0.00
E427 Plastic FORKS, WRAPPED, HVY weight; polypropylene; 5-1/2 inch; 1,000/case	Dispoz S1001-WR Dixie FH 23 How Packed? Vendor Code #	case			0.0000	194.00	0.00
E428 Plastic KNIVES, WRAPPED, MED. weight; polypropylene; 5-1/2 inch; 1,000/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	59.00	0.00
E429 Plastic FORK/KNIFE/SPOON, MED WRAPPED MEDIUM weight; polypropylene; 1,000/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	33.00	0.00
E450 Table covering, roll, paper Embossed net strength, white 39 inch x 300 feet/roll	Distributor's choice How Packed? _____ Vendor Code # _____	roll			0.0000	22.00	0.00
E454 Pan liners, for 400 degree F; 4 IN DEEP polymeric liner has a pre-formed contour fit to fit interior of steam table pans; NSF certified; 100 ct	M & Q Plastics, How Packed? <u>100 COUNT BOX</u> Vendor Code # <u>42001</u>	100			0.0000	166.00	0.00
E454 Pan liners, for 400 degree F; 4 IN DEEP polymeric liner has a pre-formed contour fit to fit interior of steam table pans; NSF certified; 400 <u>50</u> ct	M & Q Plastics, How Packed? <u>50 COUNT BOX</u> Vendor Code # <u>42002</u>	400 <u>50</u>			0.0000	161.00	0.00
E456 Paper towels, household 2 ply, embossed; 11x9 sheets; 30/90's	Ft James 273-85 How Packed? _____ Vendor Code # _____	case			0.0000	155.00	0.00
E457 Towels, food service disposable wiping and sanitizing towels; 13"x24"; 150/cs	Ft James 294-16 How Packed? Vendor Code #	case			0.0000	29.00	0.00
E458 Trays, FOAM, HINGED LID, 3 LGE. compartment, large 9-1/4 x 9-1/4 x 3 inch, 200/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	289.00	0.00
E460 Trays, FOAM, HINGED LID, 3 MED compartment, medium 8-1/8 x 8-3/8 x 3 inch, 200/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	81.00	0.00
E461 Trays, FOAM, 5 compartment 9"x10"; 500/cs	Distributor's choice How Packed? Vendor Code #	case			0.0000	720.00	0.00
E462 Trays, FOAM, 6 COMPARTMENT school lunch; double laminated; 500/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	920.00	0.00
E463 Trays, FOAM, 1 compart. HINGED 200/cs	Distributor's choice How Packed? Vendor Code #	case			0.0000	20.00	0.00

Bacon County School System
SY 2003-2004

5

	SECTION IV: MISCELLANEOUS ITEMS	Approved Brand	Bid Unit	Bid Price	Stock Number	Brand Bid
E985	FORKS, WINDSOR PATTERN, Stainless Steel , medium weight state pack		DZ			
E986	SPOONS, WINDSOR PATTERN, Stainless Steel , medium weight state pack		DZ			
E990	STERNO, canned heat	Candle Corp.	72/Case			
E1000	Steamtable Pan Liners size 12x20x4 Full Pan (Med.)	M&Q Plastics "Pan Savers"	100/Box			
E1001	Steamtable Pan liners size: 12x20x21/2 Full Pan (Shallow)	M&Q Plastics "Pan Savers"	100/Box			
E1002	Steamtable Pan liners: size 12x20x6 Full Pan (Deep)	M&Q Plastics "Pan Savers"	50/Box			

Bid Information

JUN-18-03 10:36 AM

Bid No: 766 Bid ID: 657 Desc: Re-Bid-partial Supplier: Bid Period Start: 07-JUL-03 Bid Period End: 31-OCT-03 Group: PAPER / PLASTIC		Issued By: Long Island School Food Service Directors Assoc Status: ISSUED Issue Date: 13-JUN-03 Due Date: 27-JUN-03 Scheduled Open: 27-JUN-03 Date Opened: Award Date:		By:			
Item Group	Item No.	Product	Bid Quantity	Bid Unit	Supplier	Bid Price	Supplier
1-General-Cleaning Supplies	9	40121 Towels, HANDWIPES 13 x 19, Handiwipes or equal	6,960	EACH	CASE		Brand:
Acceptable Brands:							
2-General-Paper/Other	10	40201 Aprons Lwt, Plastic, Full size	120	HUNDRED	CASE		Brand:
Acceptable Brands:							
	11	40204 Dollies, 12: paper	170	HUNDRED	CASE		Brand:
Acceptable Brands:							
	12	40212 Napkins, 13 x 13 napkins	324	THOUSAND	CASE		Brand:
Acceptable Brands:							
	13	40214 Napkins, Formal White, 15 x 17, 2 ply	32	THOUSAND	CASE		Brand:
Acceptable Brands:							
	14	40723 PAN SAVERS BY PAN LINERS 34X12 PAN LINERS	1,650	EACH	CASE	CASE PRICE (100 CT) \$42.20 Brand: Pan Saver * \$42.20 / 100 CT CASE	.42 ea. 42001 100 CT Brand:
Acceptable Brands:							
	15	40221 Pan, Alum, Disposable, Full size, 4 deep Pan, Alum, Disposable, Full size, 4 deep	1,700	EACH	CASE		Brand:
Acceptable Brands:							

**Joint Purchasing Board
Lincoln Intermediate Unit**

**December 2003 Cafeteria Paper Bid
Quotation Sheets**

Vendor _____

Item #	DESCRIPTION	Unit / Size Brand Name	Total Qty	As Specified Unit Price	As Specified Total Cost	As Specified Brand Name/Item #	Alternate Unit Price	Alternate Total Cost	Alternate Brand Name/Item #
96	TERRY TOWELS	dozen	2						
	cotton terry	15" x 25"							
	White with colored stripes	Calico DT4							
97	TERRY TOWELS	dozen	39						
	cotton terry	16" x 27"							
	White	Calico DT4W							
98	PAN LINERS	100/box	47						
	High temp (+400 F) cooking liner, FDA registered, -100 F to +400F temp range	Full pan, shallow & medium							
	Pan depth 2.5" & 4", pan 20.8" x 12.8"	PanSaver M & Q Plastics							
99	PAN LINERS	50/box	27						
	High temp (+400 F) cooking liner, FDA registered, -100 F to +400F temp range	Full pan, deep							
	Pan depth 6", pan 20.8" x 12.8"	PanSaver M & Q Plastics							
100	PAN LINERS	100/box	2						
	High temp (+400 F) cooking liner, FDA registered, -100 F to +400F temp range	Half pan, shallow							
	Pan depth 2.5", pan 10.4" x 12.8"	PanSaver M & Q Plastics							
102	BAGS, PLASTIC	2000/case	2						
	High density unprinted, heatable up to 200 F	6-1/2" x 7"							
	Hand guard baggies	Sysco 8483737							

Joint Purchasing Board
Lincoln Intermediate Unit

December 2003 Cafeteria Paper Bid
Quantity Breakdown

District	Number Delivery Points	Delivery Option	96	97	98	99	100	102
Bermudian Springs	3	1	1					
Children's Home of York	1	2						
Conewago Valley CTE	3	3						2
Conewago Valley NOE	3	3	1	1	2	2		
Conewago Valley NOHS	3	3						
Dallastown	1	2			1	10		
Dover	1	1			10			
Eastern York	1	3		20	12	4		
Gettysburg	1	1						
Greencastle-Antrim	4	2		12		1	2	
Littlestown	1	2		6	2			
Northeastern	1	1			5			
South Western	1	3			15	10		
Upper Adams	4	3						
Waynesboro	1	3						
York Co School Tech	1	3						
York Suburban	1	1						
Grand Total			2	39	47	27	2	2

Option #1 - Full 100% delivery of all quantities by January 2004

Option #2 - 1/2 delivery of total quantities - Two shipments - January 2004 and April 2004

Option #3 - 1/3 delivery of total quantities - Three shipments - January 2004, March 2004 and May 2004

COUNTRY ROADS COOPERATIVE
400 NEVILLE STREET
BECKLEY, WV 25801

BIDDERS NAME _____

SECTION A
MAIN DISH, FROZEN FDS, CANNED,
STAPLES, SPICES, PORTION PACK
SELECTED PIZZA & SMALL WARES
PAPER SUPPLIES

BID # 2004-01 CN
AUGUST 11, 2003 - AUGUST 6, 2004

EXTENDED TOTAL
THIS FOR SECTION

\$0.00

SECTION A MAIN DISH	APPROVED BRANDS VENDOR PACK & CODE #	BID UNIT	ITEM COST	FIXED FEE	COST & FEE	EST UNITS	EXTENDED COST
LOW DENSITY CAN LINERS - E325-E328							
E325 Liners, CAN, 33 GAL. (33x39) LOW density; static load dry 30#; wet-25#; star sealed bottom; 1.7 MIL; 250/case	Distributor's choice How Packed? Code #	case			0.0000	27.00	0.00
E326 Liners, CAN, 45 GAL. (40x48) LOW density; static load dry 40#; wet-25#; star sealed bottom; 1.7 MIL; 250/case	Distributor's choice How Packed? Code #	case			0.0000	41.00	0.00
E327 Liners, CAN, 56 GAL. (43x48) LOW density; static load dry 40#; wet-30#; star sealed bottom; 1.7 MIL; 250/case	Distributor's choice How Packed? Code #	case			0.0000	82.00	0.00
E328 Liners, CAN, 60 GAL. (38x60) LOW density; static load dry 40#; wet-30#; star sealed bottom; 1.7 MIL; 200/case	Distributor's choice How Packed? Code #	case			0.0000	549.00	0.00
E330 Napkins, 9x13 Ft Howard dispenser white; 1 ply; 8,000/cs	Distributor's choice How Packed? Code #	1,000			0.0000	1,152.00	0.00
E331 Napkins, 13x13 OR 13x12 dispenser white; 1 ply; 6,000/cs	Distributor's choice How Packed? Code #	1,000			0.0000	1,722.00	0.00
E333 Napkins JR. 7x13.5inch, dispenser white; 1 ply; tallfold dispenser 10,000/cs	Distributor's choice How Packed? Code #	1,000			0.0000	2,020.00	0.00
E340 Pan liners, for 400 degree F; 4" DEEP polymeric liner has a pre-formed contour fit to fit interior of steam table pans; NSF certified; 100 ct	M & Q Plastics, How Packed? Vendor Code #	100			0.0000	500.00	0.00
E341 Pan liners, for 400 degree F; 6" DEEP polymeric liner has a pre-formed contour fit to fit interior of steam table pans; NSF certified; 100 ct	M & Q Plastics, How Packed? Vendor Code #	100			0.0000	500.00	0.00
E365 Plates, FOAM, 6 in. laminated, round, white 1,000/case	Distributor's choice How Packed? Code #	case			0.0000	218.00	0.00
E368 Plates, FOAM, 9 in. laminated, round, white 500/case	Distributor's choice How Packed? Code #	case			0.0000	338.00	0.00
E375 Plates, 9 inch, hard plastic 500/cs	Distributor's choice How Packed? Code #	case			0.0000	99.00	0.00
E425 Plastic spoons, WRAPPED, HVY weight; polypropylene 6-3/8 inch; 1,000/cs	Distributor's choice How Packed? Code #	case			0.0000	572.00	0.00
E426 Plastic forks, WRAPPED, HVY weight; polypropylene 5-1/2 inch; 1,000/case	Distributor's choice How Packed? Code #	case			0.0000	394.00	0.00
E428 Plastic KNIVES, WRAPPED, HVY weight; polypropylene; 5-1/2 inch; 1,000/case	Distributor's choice How Packed? Code #	case			0.0000	6.00	0.00
E451 Straws milk, wrapped, SLIM plastic; 5-3/4 inch; 24/500	Distributor's choice How Packed? Code #	case			0.0000	31.00	0.00

MAIN DISH

BID # CN 1-2004
SEPTEMBER 29, 2003 THRU SEPTEMBER 27, 2004

EXTENDED TOTAL \$9,143.00
THIS FOR SECTION \$0.00

BID #	ITEM DESCRIPTIONS	APPROVED BRANDS VENDOR PACK & CODE #	BID UNIT	ITEM COST	FIXED FEE	COST & FEE	EST UNITS	EXTENDED COST
LOW DENSITY CAN LINERS - E325-E328								
E326	Liners, CAN, 45 GAL (40 x 48) LOW density; static load dry 40#; wet-30#; star sealed bottom; 1.7 MIL; 250/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	210.00	0.00
E328	Liners, CAN, 60 GAL (38 x 60) LOW density; static load dry 40#; wet-30#; star sealed bottom; 1.7 MIL; 200/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	1,210.00	0.00
E330	Napkins, 9 X 13; low fold dispenser; white; 1 ply; 8,000/cs SIZE/TYPE REFERENCE ONLY Ft James Acclaim 39201; TIDYYNAP Low- Fold Dispenser Napkin	Distributor's choice How Packed? Vendor Code #	1,000			0.0000	2,680.00	0.00
E331	Napkins, Tall fold dispenser; 7.5" X 13.5" white; 1 ply; 10,000/cs SIZE/TYPE REFERENCE ONLY Ft James Acclaim 33201; HYNAP Tall Fold Dispenser Napkin	Distributor's choice How Packed? Vendor Code #	1,000			0.0000	3,440.00	0.00
E332	Napkins, Mini Fold Dispenser 11 3/4" X 6 1/4" white; 1 ply; 6,000/cs SIZE/TYPE REFERENCE ONLY Ft James Acclaim 37000; MINI-MORNAP Mini Fold Dispenser Napkin	Distributor's choice How Packed? Vendor Code #	1,000			0.0000	1,458.00	0.00
E333	Napkins, quarter-fold; 11 3/4" X 12.5" white; 1 ply; 6,000/cs	Distributor's choice How Packed? Vendor Code #	1,000			0.0000	2,964.00	0.00
E456	Pan liners, for 400 degree F; 4 IN DEEP polymeric liner has a pre-formed contour fit to fit interior of steam table pans; NSF certified; 100 ct	M & Q Plastics, How Packed? 100 ct. Vendor Code # 42001	100			0.0000 \$38.90	145.00	0.00 \$5,640.50
E457	Pan liners, for 400 degree F; 6 IN DEEP polymeric liner has a pre-formed contour fit to fit interior of steam table pans; NSF certified; 100 ct	M & Q Plastics, How Packed? 50 ct. Vendor Code # 42002	100 50 ct. TP			0.0000 \$23.35	150.00	0.00 \$3502.50
E365	Plates, FOAM, 6 in. ROUND laminated, round, white 1,000/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	135.00	0.00
E368	Plates, FOAM, 9 in. ROUND laminated, round, white 500/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	1,391.00	0.00
E370	Plates, FOAM, OVAL, 7" x 9" laminated, white; 500/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	55.00	0.00
E372	Plates, FOAM, 9 in. COMPARTMENT laminated, round, white 500/case	Distributor's choice How Packed? Vendor Code #	case			0.0000	773.00	0.00

PAPER AND CLEANING PRODUCTS

REGIONAL EDUCATION SERVICE AGENCY VIII

190 S. College St.

Martinsburg, WV 25401

BID NO 104-02F

BID_A2104

November 3, 2003 - March 2, 2004

REGION I

Grant, Hampshire, Hardy, Mineral, and Pendleton

E332 Napkins, 12 x 17

white, 1 ply; 6,000/cs

E333 Napkins JR. 7 x 13.5 (dispenser)

white, 1 ply; tallfold dispense

10,000/cs

E334 Napkin, 1 ply. 12 1/4 x 12.

not dispenser type, table luncheon type, 6,000/cs

E335 High temperature nylon PAN LINERS for

baking; will withstand 500 degree

temperature; has nylon properties;

20.8" x 12.8"; 2.5" deep; 100/box

E336 High temperature nylon PAN LINERS for

baking; will withstand 500 degree

temperature; has nylon properties;

20.8" x 12.8"; 6" deep; 100/box

E368 Plates, FOAM 9 in

Non-laminated, round, white

500/case

E425 Silverware, plastic spoons WRAPPED,

med weight; polyethylene

white; 6-3/8 inch; 1000/cs

E426 Silverware, plastic forks WRAPPED,

med weight; polyethylene

white; 5-1/2 inch; 1000/cs

E427 Silverware, plastic knives WRAPPED,

med weight; polyethylene

white; 5-1/2 inch; 1000/cs

E451 Straws, milk, wrapped, SLIM

plastic, wrapped, 5-3/4 inch

12,000/cs

E452 Straws, JUMBO, wrapped

7 3/4", 12,000/cs

E456 Paper towels, household

2 ply, embossed; 11 x 9 sheets;

30/100's

E457 Towels, food service disposable

wiping 17" x 17". 100/cs

E458 Trays, FOAM, HINGED LID, 3 LGE.

Compartment, large

9-1/4 x 9-1/4 x 3 inch,

200/case

E462 Trays, FOAM, 6 COMPARTMENT

school lunch; double laminated;

500/case

BID NO 104-02F	BID_A2104	APPROVED BRANDS	VENDOR PACK	VENDOR BRAND & #	BID UNIT	EST.# UNITS	UNIT COST	EXTENDED COST
Grant, Hampshire, Hardy, Mineral, and Pendleton		Fort Howard Mornap 374001;			case	63		
E332 Napkins, 12 x 17 white, 1 ply; 6,000/cs					case	53		
E333 Napkins JR. 7 x 13.5 (dispenser) white, 1 ply; tallfold dispense 10,000/cs		SAMPLE REQUIRED			case	5		
E334 Napkin, 1 ply. 12 1/4 x 12. not dispenser type, table luncheon type, 6,000/cs		SAMPLE REQUIRED			box	12		
E335 High temperature nylon PAN LINERS for baking; will withstand 500 degree temperature; has nylon properties; 20.8" x 12.8"; 2.5" deep; 100/box		PanSaver			box	8		
E336 High temperature nylon PAN LINERS for baking; will withstand 500 degree temperature; has nylon properties; 20.8" x 12.8"; 6" deep; 100/box		SAMPLE REQUIRED Packer			case	3		
E368 Plates, FOAM 9 in Non-laminated, round, white 500/case		Packer			case	56		
E425 Silverware, plastic spoons WRAPPED, med weight; polyethylene white; 6-3/8 inch; 1000/cs		Packer			case	49		
E426 Silverware, plastic forks WRAPPED, med weight; polyethylene white; 5-1/2 inch; 1000/cs		Packer			case	16		
E427 Silverware, plastic knives WRAPPED, med weight; polyethylene white; 5-1/2 inch; 1000/cs		Packer			case	24		
E451 Straws, milk, wrapped, SLIM plastic, wrapped, 5-3/4 inch 12,000/cs		Packer			case	33		
E452 Straws, JUMBO, wrapped 7 3/4", 12,000/cs		Packer			case	38		
E456 Paper towels, household 2 ply, embossed; 11 x 9 sheets; 30/100's		Bounty Brawny			case	2		
E457 Towels, food service disposable wiping 17" x 17". 100/cs		Packer			case	40		
E458 Trays, FOAM, HINGED LID, 3 LGE. Compartment, large 9-1/4 x 9-1/4 x 3 inch, 200/case		Packer			case			
E462 Trays, FOAM, 6 COMPARTMENT school lunch; double laminated; 500/case		Packer			case	99		

NORFOLK PUBLIC SCHOOLS

Invitation For Bid #367367 Cafeteria Paper and Plastic Products Issue Date: May 30, 2003

BID NUMBER 367367
PACK
BRAND BID
CODE BID
BID UNIT
PRICE

ITEM	SPECIFICATIONS	PURCHASE PACK/ APPROVED BRANDS	PUR UNIT	QTY REQ'D	BID UNIT	PRICE
64060018	CUPS, SOUPELE, PLASTIC 1 OZ PLASTIC, 1 OZ. SIZE. 2,500 PER CASE.	SOLO P100 FABRIKAL PC 100 DART 100P SWEETHEART 115 OR EQUAL	1/CASE	150	CASE	

STATE NO. OF SLEEVES PER CASE BEING OFFERED: _____

DELIVERY DATES
08-18-03 75 CASE
01-07-04 75 CASE

64060025 PANSAYER, LINER, 34X12X2.5 100 PER BOX
HOTEL SIZE 34X12X2.5 M & Q PACKAGING
SHALLOW
1/1 GN

DELIVERY DATES
08-15-03 100 BOX
12-05-03 25 BOX

100 ct. Box \$38.90
Total \$4200.1

**U.S. Foodservice
Award Catalog and Product Information for 2003-2004**

Bid No.	Description	Brand	Case Pack	Dist. Code #	Mfg. Code #	Bid Unit	Unit Price	Case Price	Serving Size	MMA (oz.)	BG (serv.)	VF (cup)
GB01	Drink, Mix, Powdered (Cherry)	First Quality	12/24 oz.	4379335	461904	each	0.9442	11.33	N/A			
GB02	Drink, Mix, Powdered (Grape)	First Quality	12/24 oz.	3247970	461906	each	0.9442	11.33	N/A			
GB03	Drink, Mix, Powdered (Lemonade)	First Quality	12/24 oz.	4247979	461901	each	0.9442	11.33	N/A			
GB04	Drink, Mix, Powdered (Orange)	First Quality	12/24 oz.	5247952	461902	each	0.9442	11.33	N/A			
GB05	Drink, Mix, Powdered (Tropical Punch)	First Quality	12/24 oz.	5247978	461914	each	0.9442	11.33	N/A			
GB06a	Juice Drink, Canned (Kiwi)	Very Fine	24/11.5 oz.	5242995	97404	each	0.2892	7.10	N/A			
GB06b	Juice Drink, Canned (Orange)	Very Fine	24/11.5 oz.	3273653	94904	each	0.2958	7.10	N/A			
GB06c	Juice Drink, Canned (Fruit Punch)	Very Fine	24/11.5 oz.	9377243	93704	each	0.2958	7.10	N/A			
GB06d	Juice Drink, Canned (Lemonade)	Very Fine	24/11.5 oz.	5288873	95004	each	0.2958	7.10	N/A			
GB06e	Juice Drink, Canned (Grape)	Very Fine	24/11.5 oz.	8289068	94104	each	0.2958	7.10	N/A			
GB06f	Juice Drink, Canned (Blue)	Very Fine	24/11.5 oz.	7377245	91204	each	0.2892	7.10	N/A			
GB08a	Juice, 100% Ready to Serve (Apple)	Thirster	12/46 oz.	5327762	131214	46 oz	1.1500	13.80	FBG			
GB08b	Juice, 100% Ready to Serve (Pineapple)	Dole	12/46 oz.	2006625	00808	46 oz	1.2490	14.99	FBG			
GB09a	Juice, 100%, Individual (Apple)	Blue Bird	48/6 oz.	8013179	00016	each	0.2530	12.15	FBG			
GB09b	Juice, 100%, Individual (Grape)	Blue Bird	48/6 oz.	3013182	00031	each	0.3200	15.46	FBG			
GB09c	Juice, 100%, Individual (Orange)	Blue Bird	48/6 oz.	3015864	00006	each	0.2504	12.02	FBG			
GB10a	Juice, Citrus Punch (California)	Sunny Dlite	24/6.75 oz.	8274904	68035	each	0.2683	6.44	N/A			
GB10b	Juice, Citrus Punch (Florida Citrus)	Sunny Dlite	24/6.75 oz.	7266414	68034	each	0.2683	6.44	N/A			
GB10c	Discontinued	Sunny Dlite	48/6.75 oz.	6275374	68040	each	0.2722	13.07	N/A			
GB11a	Unavailable	Gatorade	24/10 oz.	3292034	10003	each	0.3871	9.29	N/A			
GB11b	Unavailable	Gatorade	48/12 oz.	5292032	10004	each	0.3874	9.29	N/A			
GB12a	Sport Drink, Twist Top, Elem Pack (Berry)	Gatorade	48/12 oz.	2401743	12480	each	0.3870	18.58	N/A			
GB12b	Sport Drink, Twist Top, Elem Pack (Strawberry)	Gatorade	48/12 oz.	4401741	12481	each	0.3870	18.58	N/A			
GB12c	Sport Drink, Twist Top, Elem Pack (Watermelon)	Gatorade	48/12 oz.	5401740	12482	each	0.3870	18.58	N/A			
GB13	Tea Concentrated, Liquid	Thirstea	24/4 oz.	8152381	01001	each	1.5530	37.28	N/A			
GB14	Tea, Bags	Luziano	96/1 oz.	4047023	30360	each	0.1160	11.14	N/A			
GB15	Tea, Instant	Nestea	50/36 oz.	2015311	44571	each	0.3620	18.10	N/A			

KEY: FBG=Food Buying Guide N/A=Not Applicable G/B Chart=Grain Bread Chart *Enhanced Food Based Only

Wednesday, October 22, 200

Bid No.	Description	Brand	Case Pack	Dist. Code #	Mfg. Code #	Bid Unit	Unit Price	Case Price	Serving Size	MMA (oz.)	BG (serv.)	VF (cup)
P36	Lid, Plastic, Portion, 4 oz.	Solo	25/100 ct.	3036886	PL4	each	0.0107	26.67	N/A			
P37	Liners, Baking Sheet Pan Liner	Ft. James	1000 ct.	4034385	L010	each	0.0321	32.10	N/A			
P38	Liners, Trash, 45 gal.	Monogram	250 ct.	7329212	Z8048ZN	each	0.1059	21.17	N/A			
P39	Liners, Trash, 55 gal.	Monogram	200 ct.	8329401	Z7260XNM	each	0.0944	18.88	N/A			
P40	Liners, Trash, Glutton, 43" X 48"	Monogram	200 ct.	4329744	HMW8648XNM	each	0.0903	18.07	N/A			
P41	Napkins, Dispenser Type, 7.25"X13.5"	Ft. James	40/250 ct.	2003705	33201	each	0.0023	22.84	N/A			
P42	Napkins, Dispenser Type, 9"X13"	Ft. James	32/250 ct.	8000721	39201	each	0.0030	24.04	N/A			
P43	Napkins, Dispenser Type, 12"X13"	Acclaim	12/500 ct.	5003710	37000	each	0.0049	29.68	N/A			
P44	Plastic Ware, Forks, White, Medium Weight	Clearshield	1000 ct.	2005890	05750	each	0.0055	5.54	N/A			
P45	Plastic Ware, Forks, Wrapped, Medium Weight	Clearshield	1000 ct.	7355795	312WF-AL	each	0.0138	13.84	N/A			
P46	Plastic Ware, Kit, Fork, Spoon, Knife & Napkin, 1W	Max Pack	250 ct.	6354963	68F-A1	each	0.0587	14.69	N/A			
P47	Plastic Ware, Kit, Spork, Straw and Napkin, 1W	Max Pack	1000 ct.	4376505	66PB1	each	0.0198	19.90	N/A			
P48	Plastic Ware, Spoon, Wrapped, Medium Weight, White	Max Pack	1000 ct.	6355796	331WF-A1	each	0.0138	13.84	N/A			
P49	Plastic Ware, Spoons, White, Medium Weight	Clearshield	1000 ct.	9005885	5700	each	0.0055	5.54	N/A			
P50	Plate, 6", Foam	Sweetheart	8/125 ct.	5041439	RS6BPY-Champ	each	0.0137	13.69	N/A			
P51	Plate, 9", 3 Compartment, Foam	Sweetheart	4/125 ct.	7041437	RS9CY	each	0.0240	12.00	N/A			
P52	Platter, 7" x 9", Foam	Monogram	8/125 ct.	0892349	TH10045	each	0.0236	23.64	N/A			
P53	Sacks, Lunch, 6#, White	Wins Paper	1/500 ct.	9376534	5006	each	0.0235	11.76	N/A			
P54	Towels, Paper, Jumbo Roll, 11" X 8.8", 2 ply.	Ft. James	12/250 ct.	3164159	27700	each	1.5408	18.49	N/A			
P55	Towels, Paper, Multi-Fold, 9.25" X 9.25"	Ft. James	16/250 ct.	7046162	23304	each	0.0032	12.65	N/A			
P56	Wrap, PVC, 18" X 2000	Reynolds	1 Roll	9155284	914CG	roll	11.2500	11.25	N/A			
P57	Bags, Bun Pan, Ovenable	Pansaver	1/100 ct.	2367639	42008	each	0.2795	27.95	N/A			
P58	Clam Shell, 1 compartment, Clear Plastic 9"x8"x3"	Monogram	1/250 ct.	0851907	C181120	each	0.1725	42.20	N/A			
P59	Gloves, Latex, Disposable, Medium	Food Handler	10/100 ct.	0111071	100-FH6	each	0.0248	24.80	N/A			
P60	Gloves, Latex, Disposable, Large	Food Handler	10/100 ct.	7155047		each	0.0248	24.80	N/A			
P61	Napkins, 17 x 17	G. Pec	8/500 ct.	1253400	36200	each	0.0117	46.90	N/A			
P62	Straws, Slim, 5.75", Indiv. Wrapped	Sweetheart	12/1000 ct.	4043972	811TC	each	0.0028	34.33	N/A			
P63	Container, Sandwich, 5-1/8" Foam	Monogram	4/125 ct.	0852129	724149	each	0.0461	23.08	N/A			
P64	Pan Liner, Half Pan, Medium and Deep	PanSaver	100 ct.	1357672	42636	each	0.1886	18.86	N/A			

KEY: FBO=Food Buying Guide N/A=Not Applicable G/B Chart=Grain Bread Chart *Enhanced Food Based Only

Wednesday, October 22, 2009

**Ben E. Keith Foods
Award Catalog and Product Information for 2003-2004**

Bid No.	Description	Brand	Case Pack	Dist. Code #	Mfg. Code #	Bid Unit	Unit Price	Case Price	Serving Size	MMA (oz.)	BG (serv.)	VF (cup)
GB01	Drink, Mix, Powdered (Cherry)	Keith	12/24 oz.	630427	50536	each	0.9508	11.41	N/A			
GB02	Drink, Mix, Powdered (Grape)	Keith	12/24 oz.	630426	50542	each	0.9508	11.41	N/A			
GB03	Drink, Mix, Powdered (Lemonade)	Keith	12/24 oz.	630421	50549	each	0.9508	11.41	N/A			
GB04	Drink, Mix, Powdered (Orange)	Keith	12/24 oz.	630424	50568	each	0.9508	11.41	N/A			
GB05	Drink, Mix, Powdered (Tropical Punch)	Keith	12/24 oz.	630420	50539	each	0.9508	11.41	N/A			
GB06a	Juice Drink, Canned (Kiwi)	Everfresh	24/12 oz.	630851	32008	each	0.3404	8.17	N/A			
GB06b	Juice Drink, Canned (Orange)	Everfresh	24/12 oz.	630846	32009	each	0.3404	8.17	N/A			
GB06c	Juice Drink, Canned (Fruit Punch)	Everfresh	24/12 oz.	630837	32002	each	0.3404	8.17	N/A			
GB06d	Juice Drink, Canned (Lemonade)	Everfresh	24/12 oz.	630845	32007	each	0.3404	8.17	N/A			
GB06e	Juice Drink, Canned (Grape)	Everfresh	24/12 oz.	630844	32006	each	0.3404	8.17	N/A			
GB08a	Juice, 100% Ready to Serve (Apple)	Keith	12/46 oz.	620014	007215	46 oz	1.2258	14.71	FBG			
GB09a	Juice, 100%, Individual (Apple)	Bluebird	48/6 oz.	620010	00016	each	0.3422	16.43	FBG			
GB09b	Juice, 100%, Individual (Grape)	Bluebird	48/6 oz.	620083	00031	each	0.3877	18.61	FBG			
GB09c	Juice, 100%, Individual (Orange)	Bluebird	48/6 oz.	620130	00006	each	0.3339	16.03	FBG			
GB10a	Juice, Citrus Punch (California)	Sunny Delight	48/6.75 oz	285460	65520	each	0.2958	14.20	N/A			
GB11a	Unavailable	Gatorade	24/10 oz.	630596	10003	each	0.4075	9.78	N/A			
GB11b	Unavailable	Gatorade	24/10 oz.	630598	10004	each	0.4075	9.78	N/A			
GB12a	Sport Drink, Twist Top, Elem Pack (Berry)	Gatorade	48/12 oz.	630617	32868	each	0.4490	21.56	N/A			
GB12b	Sport Drink, Twist Top, Elem Pack (Strawberry)	Gatorade	48/12 oz.	0000012								
GB12c	Sport Drink, Twist Top, Elem Pack (Watermelon)	Gatorade	48/12 oz.	630616	32866	each	0.4490	21.56	N/A			
GB13	Tea Concentrated, Liquid	Thirstea	24/4 oz.	640200	01001	each	1.6140	38.74	N/A			
GB14	Tea, Bags	Keith	96/1 oz.	640236	00769	each	0.1275	12.24	N/A			
GB17	Water, Drinking, Twist Top Cap	Dannon	24/16.9 oz	630022	DN004	each	0.2425	5.82	N/A			
GB18a	Water, Flavored, Non-Carbonated (Cherry)	Meridian	24/16 oz.	630111	60416R	each	0.4658	11.18	N/A			
GB18b	Water, Flavored, Non-Carbonated (Lemon Lime)	Meridian	24/16 oz.	630110	60116R	each	0.4658	11.18	N/A			
GB18c	Water, Flavored, Non-Carbonated (Raspberry)	Meridian	24/16 oz.	630112	60216R	each	0.4658	11.18	N/A			
GB18d	Water, Flavored, Non-Carbonated (Strawberry)	Meridian	24/16 oz.	630113	60516R	each	0.4658	11.18	N/A			

KEY: FBG=Food Buying Guide N/A=Not Applicable GB Chart=Grain Bread Chart *Enhanced Food Based Only

Thursday, July 31, 2003

Bid No.	Description	Brand	Case Pack	Dist. Code #	Mfg. Code #	Bid Unit	Unit Price	Case Price	Serving Size	MMA (oz.)	BG (serv.)	VF (cup)
P37	Linens, Baking Sheet Pan Liner	Casaway	1000 ct.	875534	25QI	each	0.0324	32.40	N/A			
P38	Linens, Trash, 45 gal.	Tyco	250 ct.	875063	HF404816	each	0.0663	16.59	N/A			
P39	Linens, Trash, 55 gal.	Tyco	250 ct.	875064	HF386016	each	0.0745	14.92	N/A			
P40	Linens, Trash, Glutten, 43" X 48"	Tyco	200 ct.	879105	HF434816	each	0.0713	14.27	N/A			
P41	Napkins, Dispenser Type, 7.25"X13.5"	Ft. Howard	40/250 ct.	880010	33201	each	0.0024	24.14	N/A			
P42	Napkins, Dispenser Type, 9"X13"	Ft. Howard	32/250 ct.	880070	39201	each	0.0030	24.60	N/A			
P43	Napkins, Dispenser Type, 12"X13"	Ft. Howard	6/1000 ct.	880030	37000	each	0.0050	28.69	N/A			
P44	Plastic Ware, Forks, White, Medium Weight	Keith	1000 ct.	871251	05750RFBK	each	0.0059	5.92	N/A			
P45	Plastic Ware, Forks, Wrapped, Medium Weight	Max Pack	1000 ct.	871522	61170222	each	0.0138	13.80	N/A			
P46	Plastic Ware, Kit, Fork, Spoon, Knife & Napkin, IW	Keith	250 ct.	871309	ROBEK	each	0.0598	14.95	N/A			
P47	Plastic Ware, Kit, Fork, Spoon, Straw and Napkin, IW	Solo	1000 ct.	871296	64067	each	0.0181	18.11				
P48	Plastic Ware, Spoon, Wrapped, Medium Weight, White	Solo	1000 ct.	871061	61070	each	0.0138	13.89	N/A			
P49	Plastic Ware, Spoons, White, Medium Weight	Keith	1000 ct.	871252	5700RTBEK	each	0.0059	5.92	N/A			
P50	Plate, 6", Foam	Sweetheart	8/125 ct.	830009	RS6BBY	each	0.0126	12.56	N/A			
P51	Plate, 9", 3 Compartment, Foam	Sweetheart	4/125 ct.	830031	RS9CYWH	each	0.0243	12.19	N/A			
P52	Platter, 7" x 9", Foam	Sweetheart	4/125 ct.	830026	RS79PY	each	0.0285	14.27	N/A			
P53	Sacks, Lunch, 6#, White	Duro	1/500 ct.	874218	80027	each	0.0215	10.75	N/A			
P54	Towels, Paper, Jumbo Roll, 11" X 8.8", 2 ply.	Ft. Howard	12/250 ct.	881023	27700	each	1.5616	18.74	N/A			
P55	Towels, Paper, Multi-Fold, 9.25" X 9.25"	Ft. Howard	16/250 ct.	881017	23304	each	0.0031	12.76	N/A			
P56	Wrap, PVC, 18" X 2000	Keith	1 Roll	877020	9016	1 Roll	11.2000	11.20	N/A			
P61	Napkins, 17 x 17	Ft. Howard	8/500 ct.	880030	36200	each	0.0092	37.02	N/A			
P63	Container, Sandwich, 5-1/8" Foam	Pactiv	4/125 ct.	872023	TH10079	each	0.0464	23.19	N/A			
P64	Pan Liner, Half Pan, Medium and Deep	PenSaver	100 ct.	875484	42646	each	0.1920	19.20	N/A			
RB01	Bagels, Cinnamon-Raisin	Sara Lee	12/6 ct.	398833	8040	each	0.1948	14.03	2.79 oz each		3 serv	
RB02	Biscuit, Dough, Raw 2.5 oz.	Rich's	21/62.5 oz.	412866	16280	each	0.1235	26.68	2.5 oz each		2 1/4 serv	
RB04	Biscuits, Refrigerated, Canned	Barthgrains	12/16 oz.	695008	083	each	0.1264	12.14	34 gms each		1 1/4 serv	
RB05a	Bread, Mini Loaf, Banana, Indv. Wrapped	Super Bakery	70/2 oz.	413395	6034	each	0.2240	20.18	2 oz each		1 serv	
RB05b	Bread, Mini Loaf, Blueberry Indv. Wrapped	Super Bakery	90/2 oz.	413426	6032	each	0.2240	20.18	2 oz each		1 serv	
RB06	Bread, Soft, Wheat, Sliced	Mrs. Bairds	8/24 oz.	290073	45	oz	0.0466	8.96	G/B Chart			

KEY: FBO=Food Buying Guide N/A=Not Applicable G/B Chart=Grain Bread Chart *Enhanced Food Based Only

Thursday, July 31, 2003

JEFFERSON COUNTY SCHOOL DISTRICT R-1

FORMAL INVITATION TO BID



Building Bright Futures

**CAFETERIA PAPER PRODUCTS
(FOOD WAREHOUSE)**

BID NUMBER 2673

Date of Issue: September 5, 2002 — Lona Rodriguez/ck

To Be Opened September 26, 2002 at 8:00 A.M.

Bid to be returned PRIOR TO time and date above.

Handwritten initials, possibly "LR" and "CB", in dark ink.

**Jefferson County School District R-1
Education Center, Purchasing Dept.
1829 Denver West Drive, Bldg. #27, 3rd Flr.
P.O. Box 4001
Golden, Colorado 80401-0001
(303) 982-6750**

VENDOR'S CERTIFICATION

We offer to furnish to Jefferson County School District R-1 the materials, supplies, products, equipment and/or services requested in accordance with the specifications described herein.

Vendor must print company name in the upper right hand corner of bid pages.

Vendor M+Q PLASTIC PRODUCTS, INC
Address 1120 WELSH RD
City NORTH WALES **State** PA **Zip** 19454
Telephone No. 267-498-4031
Name JIM CARROLL
Title SALES REPRESENTATIVE
By A handwritten signature in dark ink, appearing to be "Jim Carroll".
(Auth. Signature)

CONTINUATION SHEET
FORMAL BID #2673
CAFETERIA PAPER PRODUCTS

Page 11

Item#	Est. Annual Usage	Min Order Qty	Description		<u>M+Q PLASTIC</u> VENDOR NAME
36.	144 dz	48 dz	<u>POT HOLDERS</u> , 8½x10 No slit Calico 15PH1B NO SUBSTITUTE	4171 \$ NET UNIT PRICE/DZ VENDOR PRODUCT #	 MFG NAME & #
37.	75 cs	25 cs	<u>PAN LINERS</u> , full pan, shallow, 20.8" x 12.8", 2.5" deep, bx/100 Pan Savers	4182 \$ <u>38.90</u> NET UNIT PRICE/CS <u>42001</u> VENDOR PRODUCT #	<u>HOTEL SHALLOW</u> MFG NAME & # <u>4200</u>
38.	75 cs	25 cs	<u>PAN LINERS</u> , full pan, deep, 20.8" x 12.8", 6" deep, bx/100 <u>50</u> Pan Savers	4183 \$ <u>23.35</u> NET UNIT PRICE/CS <u>42002</u> VENDOR PRODUCT #	<u>HOTEL DEEP</u> MFG NAME & # <u>4200</u>
39.	75 cs	25 cs	<u>PAN LINERS</u> , half pan, shallow, 10.4" x 12.8", 2.5" deep, bx/100 Pan Savers	4184 \$ <u>21.10</u> NET UNIT PRICE/CS <u>42003</u> VENDOR PRODUCT #	<u>HALF SHALLOW</u> MFG NAME & # <u>4200</u>
40.	75 cs	25 cs	<u>PAN LINERS</u> , half pan, deep, 10.4" x 12.8", 6" deep, bx/100 Pan Savers	4185 \$ <u>21.10</u> NET UNIT PRICE/CS <u>42636</u> VENDOR PRODUCT #	<u>HALF DEEP</u> MFG NAME & # <u>42636</u>
41.	900 cs	300 cs	<u>PLASTIC WRAP</u> , 18" wide, 1000 ft roll Reynolds 904	4186 \$ NET UNIT PRICE/CS VENDOR PRODUCT #	 MFG NAME & #
42.	900 cs	300 cs	<u>TOWELS, DISPOSABLE</u> , Heavy Duty Wipes, bx/150 Kimberly Clark KC6280	6037 \$ NET UNIT PRICE/CS VENDOR PRODUCT #	 MFG NAME & #
43.	450 bx	150 bx	<u>HANDIWIPES, DISPOSABLE</u> , green, bx/20 3M Scotchbrite 96	xxxx \$ NET UNIT PRICE/BX VENDOR PRODUCT #	 MFG NAME & #

Unit	Item	Pkg/Size	Spec'd Mfg	Estimate Usage	Sample Required	Alternative		Your Item #	Price
						Mfg.	Pkg/Size		
cs	Gloves, Plastic/Serving, Medium, Economy	4/500		20					
pkg	Gloves, Rubber/lined, Large	12 pair		10					
pkg	Gloves, Rubber/lined, Medium	12 pair		20					
pkg	Gloves, Rubber/lined, Small	12 pair		5					
cs	Gloves, Vinyl/medical exam/powder free, Large	10/100		10					
cs	Gloves, Vinyl/medical exam/powder free, Medium	10/100		30					
cs	Gloves, Vinyl/medical exam/powder free, Small	10/100		10					
cs	Hair Nets, Brown	10/144		10					
cs	Hinged Lid Container, Clear, 3 compart	200		25					
cs	Hinged Lid Container, Clear, 5x5	4/125		25	*				
cs	Napkins, Folded, B1247x3.5	16/625		50					
cs	Pan Liner, Hotel-TPL25, 6" Hot	250	Tuff Gard	20					
cs	Pan Liner, Nylon, Hi Temp, (450 deg), 2.5-4"/Med	10/100	Pansaver	2				42501	\$31.10 per cs
cs	Pan Liner, Nylon, Hi Temp, (450 deg), 2.5-4"/Med	100	Pansaver	15				42001	\$31.10 per cs
cs	Pan Liner, Nylon, Hi Temp, (450 deg), 2.5-4"/Med	500	Pansaver	30				42101	\$14.30 per cs
cs	Pan Liner, Nylon, Hi Temp, (450 deg), 6"/Deep, 20	50	Pansaver	60				42002	\$18.90 per cs
cs	Pan Liner, Nylon, Hi Temp, (450 deg), 6"/Deep, 20	250	Pansaver	120				42102	\$16.35 per cs

BID PROPOSAL FORM SHENANDOAH BUYING COOP - BLUE RIDGE GROUP

Company _____

ITEM #	DESCRIPTION	APPROVED BRANDS	EST. UNITS REQ	UNIT	UNIT PRICE	EXTENDED PRICE
295	PanSaver Pan Liners Full size pan (shallow & medium) Pan depth: 2.5"x4" 100/bx. Brand: Pack:	Pan Saver No Substitute	150	cs	135.10	0.00
296	Plates, Foam, 6" 1000/cs. Brand: Pack:	Mobil THH-006 No Substitute	50	cs		0.00
297	Plates, Foam, 9" or 9-1/4", undivided. 500/cs. Brand: Pack:	Mobil THH-009	25	cs		0.00
298	Spoons, plastic, medium wt. 1000/cs. Brand: Pack:	Dart 66-BW	350	cs		0.00
299	Straws, plastic, wrapped, 5-1/2". 12,000/cs. Brand: Pack:	Jet	175	cs		0.00
300	Tray Inserts, Clear Plastic Insert Dish, 3-1/2" x 3-1/2" x 1-1/4", Brand: Pack:	Ivex #196	200	cs		0.00
301	Trays, 6 compartment, foam, approximately 9" x 11", 500/cs. Brand: Pack:	Gen Pak Mobil THH-0601	800	cs		0.00
302	Trays, Paper, food, number 25 or 1/4 lb. 1000/cs. Brand: Pack:	DOPCO 5811 Fonda	250	cs		0.00
303	Trays, Paper, food number 50 or 1/2 lb. 1000/cs. Brand: Pack:	DOPCO 5803 Fonda	200	cs		0.00
304	Bleach, 6/1 gal. Brand: Pack:	* <i>Placens</i> Austin or equal	300	cs		0.00

3/12/2003

Chester County Schools Joint Purchasing Board Cafeteria Disposable Wares, 2003-04 Vendor Bid Form

Page 33

Nam of Bidder _____

Item Number	Unit	Description
Item 186.00		Brand Name and Manufacturer # _____
Total Quantity 219		Unit Price: \$ _____

187.00 Box PAN SAVER: High Temperatures to 400 degrees F, 20.8" L X 12.8" W, fits hotel pan 2 1/2" to 4", 100 liners/box, Pan Saver # 42001, No substitute

Upper Merion SD	4	Upper Dublin SD	6	Souderton Area SD	4	CDC	8	CASE	6
CAT - Brandywine	8	Head Start	4	Springfield SD	2	Tredyffrin - Easttown SD	1		

Item 187.00	Total Quantity 43	Brand Name and Manufacturer # <u>Pan Saver® / M 30 PLASTIC PRODUCTS</u>
		Unit Price: \$ <u>3.10</u> <u>GOOD THROUGH DEC. 19, 2003</u>

188.00 Case PLACEMATS: PAPER, 10" x 14", colors, scalloped edges, 1000/case, Color choice at time of order, Vendor to provide a list/swatch book of available colors

Upper Perkiomen SD 2

Item 188.00	Total Quantity 2	Brand Name and Manufacturer # _____
		Unit Price: \$ _____

189.00 Case PLACEMATS: PAPER, 10" x 14", white, scalloped edges, 1000/case, Springprint 13-100 or approved equal, sample required

Upper Perkiomen SD	2	Tredyffrin - Easttown SD	1
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Item 189.00	Total Quantity 3	Brand Name and Manufacturer # _____
		Unit Price: \$ _____

190.00 Case PLATES: OVAL, 7" x 9", coated waxed paper, Preference or Jazz Pattern, sample required, Sweetheart or approved equal

Hatboro-Horsham SD	10	Upper Perkiomen SD	2
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Item 190.00	Total Quantity 12	Brand Name and Manufacturer # _____
		Unit Price: \$ _____

191.00 Case PLATES: OVAL, 7" x 9", foam, un laminated, white, 500/case, Dart 9PRWC or approved equal

Hatboro-Horsham SD	50	Upper Merion SD	5	Upper Dublin SD	10	Oxford SD	25	Avon Grove SD	30
Octorara SD	20	Upper Moreland SD	15	Upper Perkiomen SD	2	Great Valley SD	25	Tredyffrin - Easttown SD	11

Item 191.00	Total Quantity 193	Brand Name and Manufacturer # _____
		Unit Price: \$ _____

Contour Fit Pan Liner Sales (two most popular sizes)

